

Adam Waytz

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Northwestern University
Kellogg School of Management
2211 Campus Dr. #5175
Evanston, IL 60208

POSITIONS

- 2020- Morris and Alice Kaplan Chair in Ethics and Decision Management, Professor Management and Organizations (with tenure), Kellogg School of Management, Northwestern University
- Courtesy Appointment – Psychology Department, Northwestern University
- 2015-2020 Associate Professor of Management and Organizations (with tenure), Kellogg School of Management, Northwestern University
- 2018-2019 Visiting Scholar, Russell Sage Foundation
- 2011-2015 Assistant Professor of Management and Organizations, Kellogg School of Management, Northwestern University
- 2009-2011 Postdoctoral Fellow, Psychology, Harvard University

EDUCATION

- 2004-2009 **Ph.D.**, Psychology, University of Chicago
- 2004-2006 **M.A.**, Psychology, University of Chicago
- 1999-2003 **B.A.**, Psychology, Columbia University
- Summa Cum Laude, Phi Beta Kappa, Honors in Psychology, Dean’s list all terms

GRANT FUNDING

- 2010-2012 NIH Ruth L. Kirschstein National Research Service Award: National Institute on Drug Abuse: “Future self simulation and substance abuse.” (*PI*; \$48,506)
- 2011-2012 General Motors: “Effective interaction with Autonomous Agents.” (*Co-PI*: \$224,143)
- 2011-2013 The John Templeton Foundation: “The psychology and neuroscience of when, why, and how people behave better.” (*Consultant*)
- 2012-2014 National Institute of Mental Health: “The effects of social deprivation on sociocognitive functioning.” (*Co-PI*: \$211,215)
- 2014 Dispute Resolution Research Center, Kellogg School of Management: “An intergroup attribution asymmetry for love versus hate” (*PI*: \$5,570)
- 2014 The John Templeton Foundation: “Harnessing episodic simulation to facilitate prosociality” (*Collaborator*: \$145,000)
- 2014 The John Templeton Foundation: “A social cognitive developmental approach to

- folk representations of God’s mind” (*Co-Leader*: \$261,130)
- 2015 Imagination Institute: “Identifying the role of simulation in imagination expertise” (*Co-PI*: \$200,204)
- 2016 National Science Foundation: “Social cognition for competition versus cooperation” (*Co-PI*: \$382,643)

HONORS, FELLOWSHIPS, AND AWARDS

- 2004-2008 University of Chicago Psychology Department Century Fellowship
- 2006-2009 University of Chicago Psychology Graduate Student Organization Travel Award (given yearly)
- 2007 University of Chicago Doolittle-Harrison Fellowship
- 2008-2009 University of Chicago Dewey Lectureship to teach undergraduate seminar, *Mind Perception*
- 2008 University of Chicago Provost Summer Fellowship
- 2008 Association for Psychological Science Student Grant Award
- 2008 Society for Personality and Social Psychology Theoretical Innovation Prize (with Nicholas Epley and John T. Cacioppo)
- 2009 Society for Personality and Social Psychology Graduate Student Outstanding Research Award
- 2009 Society for Personality and Social Psychology Student Travel Award
- 2014 Society for Personality and Social Psychology Theoretical Innovation Prize (with Kurt Gray and Liane Young)
- 2014 Profiled for Excellence In Research for Northwestern University annual report on research
- 2014 Selected as one of the best 40 professors under age 40 by *Poets and Quants*
- 2014 North American Case Research Association award for Outstanding Case on Anti-Corruption (with Vasilina Kilibarda)
- 2015 Aspen Institute Faculty Microgrant
- 2015 International Social Cognition Network (ISCON) Early Career Award
- 2016 Sage Young Scholar Award
- 2017 Profiled for Faculty Excellence In Research for Northwestern Research magazine
- 2018 Aspen Institute Faculty Microgrant
- 2019 Kellogg Chairs' Core Course Teaching Award
- 2022 Northwestern University Walder Award for Research Excellence
- 2022 Kellogg Sidney J. Levy Teaching Award
- 2023 Kellogg Chairs' Core Course Teaching Award
- 2023 Dispute Resolution Research Center, Kellogg School of Management, Pedagogy Competition Award

BOOKS

Waytz, A. (2019). *The Power of Human*. New York, NY: W.W. Norton.

JOURNAL ARTICLES

1. Birnbaum, H., Wilson, D., & **Waytz, A.** (in press). Advantaged groups misperceive how allyship will be received. *Organizational Behavior and Human Decision Processes*.

2. Cerf, M., & **Waytz, A.** (2023). If you worry about humanity, you should be more scared of humans than of AI. *Bulletin of the Atomic Scientists*, 79, 289-292.
3. Jackson, J.C., Yam, K.C., Tang, P.M., Sibley, C., & **Waytz, A.** (2023). Exposure to automation explains religious declines. *Proceedings of the National Academy of Sciences*, 120, e2304748120.
4. Schweitzer, S., Dobson, K., & **Waytz, A.** (2023). Political bot bias in the perception of online discourse. *Social Psychological and Personality Science*, 19485506231156020.
5. **Waytz, A.** (2023). Beware a culture of busyness. *Harvard Business Review*, 101, 58-67.
***HBR cover story.**
6. Lees, J., Young, L., & **Waytz, A.** (2022). Morally questionable actors' meta-perceptions are accurate but overly positive. *Journal of Experimental Social Psychology*, 102, 104371.
7. Bigman, Y., Wilson, D., Arnestad, M., **Waytz, A.**, & Gray, K. (2022). Algorithmic discrimination causes less moral outrage than human discrimination. *Journal of Experimental Psychology: General*.
8. Schweitzer, S., & Ruttan, R., & **Waytz, A.** (2022). The relationship between power and secrecy. *Journal of Experimental Social Psychology*, 100, 104300.
9. Gamez-Djokic, M., Kouchaki, M., & **Waytz, A.** (2022). Virtuous startups: The credentialing power of the startup label. *Academy of Management: Discoveries*, 8, 441-458.
10. Schweitzer, S., & **Waytz, A.** (2021). Language as a window into mind perception: How mental state language differentiates body and mind, human and nonhuman, and the self from others. *Journal of Experimental Psychology: General*, 150, 1642-1672.
11. Tsoi, L., Hamlin, K., **Waytz, A.**, Baron, A.S., & Young, L. (2021). A cooperation advantage for theory of mind in children and adults. *Social Cognition*, 39, 19-40.
12. Gamez-Djokic, M.*, & **Waytz, A.*** (2020). Concerns about automation and negative sentiment toward immigration. *Psychological Science*, 31, 987-1000.
[*equal authorship].
13. Theriault, J., **Waytz, A.**, Heiphetz, L., & Young, L. (2020). Theory of Mind network activity is associated with metaethical judgment: An item analysis. *Neuropsychologia*, 143, 107475.
14. **Waytz, A.**, & Hofmann, W. (2020). Nudging the better angels of our nature: A field experiment on morality and well-being. *Emotion*. 20, 904-90
15. **Waytz, A.**, Iyer, R., Young, L., Graham, J., & Haidt, J. (2019). Ideological Differences in the Expanse of the Moral Circle. *Nature Communications*, 10, 1-12. ***Finalist for 2020 Research Prize in Public Interest Communications.**

16. Dungan, J., Young, L., & **Waytz, A.** (2019). The power of moral concerns in predicting whistleblowing decisions. *Journal of Experimental Social Psychology*, *85*, 103848.
17. Bigman, Y., **Waytz, A.**, Alterovitz, R., & Gray, K. (2019). Holding robots responsible: The elements of machine morality. *Trends in Cognitive Sciences*, *23*, 365-368.
18. Meyer, M.L., Hershfield, H.E.* **Waytz, A.**,* Mildner, J., & Tamir, D.I. (2019). Creative expertise is associated with transcending the here and now. *Journal of Personality and Social Psychology*, *116*, 483-494. [*equal authorship].
19. **Waytz, A.**, & Young, L. (2019). Aversion to playing God and moral condemnation of technology and science. *Philosophical Transactions of the Royal Society B*, *374*, 20180041.
20. **Waytz, A.**, Cacioppo, J.T., Hurlemann, R., Castelli, F., Adolphs, R., & Paul, L.K. (2019). Anthropomorphizing without social cues requires the basolateral amygdala. *Journal of Cognitive Neuroscience*, *31*, 482-496.
21. Kouchaki, M., Dobson, K., **Waytz, A.**, & Kteily, N. (2018). The link between self-dehumanization and immoral behavior. *Psychological Science*, *29*, 1234-1246.
22. Heiphetz, L., Lane, J.D., **Waytz, A.**, & Young, L. (2018). My mind, your mind, and God's mind: How children and adults conceive of different agents' moral beliefs. *British Journal of Developmental Psychology*, *36*, 467-481.
23. **Waytz, A.**, & Gray, K. (2018). Does online technology make us more or less sociable? A preliminary review and call for research. *Perspectives on Psychological Science*, *13*, 473-491.
24. Theriault, J., **Waytz, A.**, Heiphetz, L., Young, L. (2017). Examining overlap in behavioral and neural representations of morals, facts, and preferences. *Journal of Experimental Psychology: General*, *146*, 1586-1605.
25. Schroeder, J., **Waytz, A.**, & Epley, N. (2017). Endorsing help for others that you oppose for yourself: Mind perception alters the perceived effectiveness of paternalism. *Journal of Experimental Psychology: General*, *146*, 1106-1125.
26. Goranson, A.L., Ritter, R.S., **Waytz, A.**, Norton, M.I., & Gray, K. (2017). Death is unexpectedly positive. *Psychological Science*, *28*, 988-999.
27. Graham, J., **Waytz, A.**, *Meindl, P., *Iyer, R., & Young, L. (2017). Centripetal and centrifugal forces in the moral circle: Competing constraints on moral learning. *Cognition*, *167*, 58-65. [*equal authorship].
28. Tsoi, L., Dungan, J., **Waytz, A.**, Young, L. (2016) Distinct neural patterns of social cognition for cooperation versus competition. *Neuroimage*, *137*, 86-96.
29. **Waytz, A.** (2016) The limits of empathy. *Harvard Business Review*, *94*, 68-73. ***Included in**

HBR's 10 Must Reads, 2017. *Included in HBR's Emotional Intelligence series on Empathy.

30. **Waytz, A.**, Chou, E., Magee, J., & Galinsky, A. (2015). Not so lonely at the top: The relationship between power and loneliness. *Organizational Behavior and Human Decision Processes*, 130, 69-78.
31. Kteily, N., Bruneau, E., **Waytz, A.**, Cotterill, S. (2015). The ascent of man: Theoretical and empirical evidence for blatant dehumanization. *Journal of Personality and Social Psychology*, 109, 901-931.
32. Heiphetz, L., Lane, J.D., **Waytz, A.**, Young, L. (2015). How children and adults reason about God's mind. *Cognitive Science*, 39, 1-24.
33. **Waytz, A.**, Hershfield, H.E., Tamir, D.I. (2015). Mental simulation and meaning in life. *Journal of Personality and Social Psychology*, 108, 336-355.
34. **Waytz, A.**, Hoffman, K.M., Trawalter, S. (2015). A superhumanization bias in perceptions of blacks relative to whites. *Social Psychological and Personality Science*, 6, 352-359.
35. Dungan, J., **Waytz, A.**, & Young, L. (2015). The psychology of whistleblowing. *Current Opinion in Psychology*, 6, 129-133.
36. **Waytz, A.***, & Young, L.* (2014). Two motivations for two dimensions of mind. *Journal of Experimental Social Psychology*, 55, 278-283 [*equal authorship].
37. **Waytz, A.**, Young, L., & Ginges, J. (2014). A motive attribution asymmetry for love versus hate drives intractable conflict. *Proceedings of the National Academy of Sciences USA*, 111, 15687-15692.
38. **Waytz, A.**, Heafner, J., Epley, N. (2014) The mind in the machine: anthropomorphism increases trust in an autonomous vehicle. *Journal of Experimental and Social Psychology*, 52, 113-117. ***Featured as Editor's Choice in Science, 344, p. 130.**
39. **Waytz, A.**, & Norton, M.I. (2014). Botsourcing and Outsourcing: Robot, British, Chinese, and German Workers Are for Thinking—Not Feeling—Jobs. *Emotion*, 14, 434-444.
40. Dungan, J., **Waytz, A.**, & Young, L. (2014). Corruption in the context of moral tradeoffs. *Journal of Interdisciplinary Economics*, 26, 97-118.
41. **Waytz, A.**, & Schroeder, J. (2014). Overlooking others: Dehumanization by commission and omission. *Testing Psychometrics Methodology in Applied Psychology*, 21, 251-266.
42. **Waytz, A.**, Dungan, J., Young, L. (2013). The whistleblower's dilemma and the fairness-loyalty tradeoff. *Journal of Experimental Social Psychology*, 49, 1027-1033.
43. **Waytz, A.**, Mason, M. F. (2013). Your brain at work. *Harvard Business Review*, 91(7), 102-111.

44. Caruso, E. M., Vohs, K.D., Baxter, B., & **Waytz, A.** (2013). Mere exposure to money increases endorsement of free market systems and social inequality, *Journal of Experimental Psychology: General*, *142*, 301-306.
45. Trawalter, S., Hoffman, K., & **Waytz, A.** (2012). Racial bias in perceptions of others' pain. *PLoS ONE*, *7*(11), e48546.
46. **Waytz, A.**, Zaki, J., & Mitchell, J.P. (2012). Response of dorsomedial prefrontal cortex predicts altruistic behavior. *Journal of Neuroscience*, *32*, 7646-7650.
47. Gray, K., Young, L., & **Waytz, A.** (2012). Mind perception is the essence of morality. *Psychological Inquiry*, *26*, 101-124. [Target Article]. ***Winner of Society for Personality and Social Psychology Theoretical Innovation Prize.**
48. Gray, K., Young, L., & **Waytz, A.** (2012). The moral dyad: A fundamental template unifying moral judgment. *Psychological Inquiry*, *26*, 206-215. [Reply to commentaries].
49. Haque, O.S.*, & **Waytz, A.*** (2012). Dehumanization in medicine: Causes, solutions, and functions. *Perspectives on Psychological Science*, *7*, 176-186 [*equal authorship]
50. **Waytz, A.**, & Epley, N. (2012). Social connection enables dehumanization. *Journal of Experimental Social Psychology*, *48*, 70-76.
51. **Waytz, A.**, & Young, L. (2012). The group-member mind tradeoff. Attributing mind to groups versus group members. *Psychological Science*, *23*, 77-85.
52. Phelan, M., & **Waytz, A.** (2012). The moral cognition/consciousness connection. *Review of Philosophy and Psychology*, *3*, 293-301.
53. **Waytz, A.**, & Mitchell, J.P. (2011). Two mechanisms for simulating other minds: Dissociable neural bases for self-projection and mirroring. *Current Directions in Psychological Science*, *20*, 197-200.
54. **Waytz, A.**, Morewedge, C.K., Epley, N., Monteleone, G., Gao, J-H., & Cacioppo, J. T. (2010). Making sense by making sentient: Unpredictability increases anthropomorphism. *Journal of Personality and Social Psychology*, *99*, 410-435.
55. **Waytz, A.**, Gray, K., Epley, N., & Wegner, D.M. (2010). Causes and consequences of mind perception. *Trends in Cognitive Sciences*, *14*, 383-388.
56. Caruso, E., **Waytz, A.**, & Epley, N. (2010). The intentional mind and the hot hand: xw Perceiving intentions makes streaks seem likely to continue. *Cognition*, *116*, 149-153.
57. **Waytz, A.**, Cacioppo, J.T., & Epley, N. (2010). Who sees human? The stability and importance of individual differences in anthropomorphism. *Perspectives on Psychological Science*, *5*, 219-232.
58. **Waytz, A.**, Epley, N., & Cacioppo, J.T. (2010). Social cognition unbound: Psychological

insights into anthropomorphism and dehumanization. *Current Directions in Psychological Science*, *19*, 58-62.

59. Epley, N., Akalis, S., **Waytz, A.**, & Cacioppo, J.T. (2008). Creating social connection through inferential reproduction: Loneliness and perceived agency in gadgets, gods, and greyhounds. *Psychological Science*, *19*, 114-120.
60. Epley, N., **Waytz, A.**, Akalis, S., & Cacioppo, J.T. (2008). When we need a human: Motivational determinants of anthropomorphism. *Social Cognition*, *26*, 143-155.
61. Epley, N., **Waytz, A.**, & Cacioppo, J.T. (2007). On seeing human: A three-factor theory of anthropomorphism. *Psychological Review*, *114*, 864-886. ***Winner of Society for Personality and Social Psychology Theoretical Innovation Prize.**

CHAPTERS AND ENTRIES

62. Gray, K., Yam, K. C., Zhen'An, A. E., Wilbanks, D., **Waytz, A.** (2023). The psychology of social robots and artificial intelligence. In S.T. Fiske, D.T. Gilbert, & W.B. Mendes, & E. Finkel (Eds.), *Handbook of social psychology* (6th ed.). New York, NY: Wiley.
63. **Waytz, A.**, & Young, L. (2018). Morality for us versus them (pp. 186-192). In Gray, K., & Graham, J. (Eds.), *The Atlas of Moral Psychology*. New York, NY: Guilford Press.
64. **Waytz, A.**, Iyer, R., Young, L., & Graham, J. (2016). Ideological differences in the expanse of empathy (pp. 61-77). In Valdesolo, P. & Graham, J., (Eds.), *Social Psychology of Political Polarization*. New York, NY: Taylor and Francis.
65. Young, L.*, & **Waytz, A.*** Mind attribution is for morality. (2013). In H. B. Tager-Flusberg & S. Baron-Cohen (Eds.) *Understanding Other minds: Perspectives from social developmental neuroscience* (pp. 93-103). Oxford, UK: Oxford University Press [*equal authorship].
66. **Waytz, A.**, Schroeder, J., & Epley, N. (2013). The lesser minds problem. In Bain, P., Vaes, J., & Leyens, J.P. (Eds.), *Are we all human? Advances in understanding humanness and dehumanization* (pp. 49-67). New York, NY: Psychology Press.
67. Epley, N., Schroeder, J., & **Waytz, A.** (2013). Motivated mind perception: Treating pets as people and people as animals. In Gervais, S. (Ed.), *Nebraska Symposium on Motivation* (Vol. 60, pp 127-152). New York, NY: Springer.
68. **Waytz, A.** Social connection and seeing human. (2013). In C. N. DeWall (Ed.), *The handbook of social exclusion* (pp. 251-256). New York, NY: Oxford University Press.
69. **Waytz, A.**, Klein, N., & Epley, N. (2013). Imagining other minds: Hair triggered but not hare brained. In Marjorie Taylor (Ed.), *Oxford handbook of the development of imagination* (pp. 272-287). New York, NY: Oxford University Press.

70. **Waytz, A.** Making meaning by seeing human. (2013) In K. Markman, T. Proulx, & M. Lindberg (Eds.), *The psychology of meaning* (pp. 135-146). Washington, DC: American Psychological Association.
71. Epley, N., & **Waytz, A.** (2010). Mind Perception. In S.T. Fiske, D.T. Gilbert, & G. Lindzey (Eds.), *Handbook of social psychology* (5th ed., pp. 498- 541). New York, NY: Wiley.
72. Cacioppo, J.T., Berntson, G., & **Waytz, A.** (2010). Social neuroscience. In I. Weiner & E. Craighead (Eds.), *Corsini encyclopedia of psychology* (4th Ed.). New York, NY: Wiley.
73. Epley, N., & **Waytz, A.** (2009). Perspective Taking. In Harry T. Reis & Susan Sprecher (Eds.), *Encyclopedia of human relationships* (Vol. 3, pp. 1228-1231). Thousand Oaks, CA: Sage.

WORKING PAPERS (IN PREP FOR SUBMISSION/UNDER REVIEW/IN REVISION)

74. Birnbaum, H., Apfelbaum, E., & **Waytz, A.** Getting buy-in, or selling out? How the business and moral case influence support for diversity initiatives
75. Schroeder, J., Wilson, E.R., & **Waytz, A.** The Eureka! bias: People believe others generate creative ideas more quickly than the self.
76. Gamez-Djokic, M., **Waytz, A.**, & Kouchaki, M. The Primacy of creativity in lay beliefs about automation's impact on the future of work.

SELECTED ARTICLES FOR A POPULAR AUDIENCE

- Waytz, A.** (March 23, 2022). Having Putin as a common enemy won't unite Americans. *Washington Post*.
- Waytz, A.** (April, 27, 2020). The only thing we have to fear is...fearing fear itself. *Wired Magazine*.
- Waytz, A.** (2019). Leisure is our Killer App. *MIT Sloan Management Review*, 60, 8-9.
- Waytz, A.** (June 26, 2016). The terrifying technological unknown. *Slate.com*
- Waytz, A.** (April 14, 2016). No, you can't feel sorry for everyone. *Nautilus*.
- Waytz, A.**, Chou, E., Magee, J., & Galinsky, A. (July 26, 2015). Not lonely at the top. *New York Times*, SR10.
- Waytz, A.**, Hershfield, H., & Tamir, D. (February 16, 2015). Step outside yourself. *Slate.com*
- Waytz, A.**, & Norton, M.I. (June 2, 2014). How to make robots seem less creepy. *Wall Street Journal*, R3
- Waytz, A.** (May 13, 2014). Seeing human. *Slate.com*

Waytz, A. (November 3, 2013). Book review: Moral Tribes. *Boston Globe*.

Waytz, A., Dungan, J., & Young, L. (August 4, 2013). The whistle-blower's quandary. *New York Times*, SR12.

Waytz, A. (July 7, 2011). Life is a self-driving highway: Will Americans be able to adapt to the autonomous car? *Slate.com*

Waytz, A. (2011). Can scientists measure happiness? *Popular Science*.

Waytz, A. (2010). A taboo exchange. *Scientific American Mind*, 21(3), 14-15.

SPECIAL JOURNAL ISSUES EDITED

Review of Philosophy and Psychology: Consciousness and Moral Cognition. Guest Editor (with Mark Phelan).

TEACHING

2009 Instructor for Seminar – Mind Perception
 2012- Ethics and Leadership
 2012- The Individual in the Organization
 2013- Ethics and Executive Leadership (Kellogg Executive MBA program)
 2014- Leadership in Organizations (Kellogg Executive MBA program)
 2015- Leadership in Organizations
 2021- Micro-organizational Research Methods
 2022- Leading AI: Organizations, Ethics, and Society

COURSE MATERIALS

“Through the Eyes of a Whistle-Blower: How Sherry Hunt Spoke Up About Citibank’s Mortgage Fraud.” Kellogg School of Management case (co-authored with Vasilina Kilibarda).

Ethics in Action: Interactive, Online Video Case Studies with Top Executives & Academics (with BigThink)

CONFERENCE PRESENTATIONS

2006 Northwestern-University of Chicago Graduate Student Conference, University of Chicago, Chicago, IL.
 2007 Society for Personality and Social Psychology annual conference, Memphis, TN.
 2007 Northwestern-University of Chicago Graduate Student Conference, Northwestern University, Evanston, IL.
 2008 Society for Personality and Social Psychology annual conference, Albuquerque, NM.
 2008 Association for Psychological Science annual conference, Chicago, IL.
 2008 Midwestern Psychological Association annual conference, Chicago, IL.
 2008 Society for Experimental Social Psychology annual conference, Sacramento, CA.
 2009 Society for Personality and Social Psychology annual meeting (Graduate Student

- Outstanding Research Award symposium), Tampa, FL.
- 2009 Midwestern Psychological Association annual conference, Chicago, IL.
- 2009 Society for Experimental Social Psychology annual conference, Portland, ME.
- 2009 Society for Judgment and Decision Making annual conference, Boston, MA.
- 2010 Society for Experimental Social Psychology annual conference, Minneapolis, MN.
- 2010 Social and Affective Neuroscience Society annual conference, Chicago, IL.
- 2011 Society for Personality and Social Psychology annual conference, San Antonio, TX.
- 2011 European Association of Social Psychology annual conference, Stockholm, Sweden
- 2011 Decisions Neuroscience annual conference, Philadelphia, PA.
- 2011 Society for Experimental Social Psychology annual conference, Washington, DC.
- 2011 Society for Personality and Social Psychology annual conference, San Diego, CA.
- 2012 Midwestern Psychological Association annual conference, Chicago, IL.
- 2012 American Psychological Association annual conference, Orlando, FL.
- 2012 Society for Experimental Social Psychology annual conference, Austin, TX.
- 2013 Society for Personality and Social Psychology annual conference, New Orleans, LA. (Two symposia)
- 2013 Dehumanization in Conflict meeting. MIT, Cambridge, MA.
- 2013 Academy of Management annual conference, Orlando, FL.
- 2013 Science of Philanthropy Initiative annual conference, Chicago, IL.
- 2013 Medical Device and Diagnostic Ethics and Compliance Conference, Chicago, IL.
- 2014 Society for Personality and Social Psychology annual conference, Austin, TX.
- 2014 Winter Strategy Conference. Park City, UT.
- 2014 TEDx conference, Discover Financial Services, River Forest, IL.
- 2014 European Association of Social Psychology annual conference, Amsterdam, Netherlands
- 2014 Academy of Management annual conference, Philadelphia, PA. (Two symposia)
- 2015 Hugo Group CEO Retreat. Queenstown, New Zealand
- 2015 Neuroscience and Peacebuilding meeting. Washington, DC.
- 2015 New Perspectives on Social Conflict meeting, MIT, Cambridge, MA.
- 2015 Neuroleadership Summit. New York, NY.
- 2016 Association of Psychological Science annual conference, Chicago, IL (Psi Chi Distinguished Lecturer).
- 2016 Society for the Study of Motivation annual conference, Chicago, IL.
- 2016 Skoll World Forum, Oxford, England
- 2016 Morality and Unethical Behavior conference, Tel Aviv, Israel.
- 2016 Academy of Management annual conference, Anaheim, CA.
- 2016 Chicago Ideas Week, Chicago, IL.
- 2016 Children and Extreme Violence Research Workshop, United Nations, New York, NY.
- 2016 Building an Inclusive City meeting, MIT, Cambridge, MA.
- 2016 Neuroleadership Summit. New York, NY.
- 2017 Society for Personality and Social Psychology annual conference, San Antonio, TX.
- 2017 Kellogg on Growth, Evanston, IL.
- 2018 Learning from the Science of Cognition and Perception for Decision-Making workshop. Social and Behavioral Sciences for National Security: A Decadal Survey, the National Academies, Washington D.C.

- 2018 Future Mobility Workshop: Economic and Social Impacts, University of Michigan, Ann Arbor, MI.
- 2018 Academy of Management annual conference, Chicago, IL.
- 2018 TEDMED, Palm Springs, CA.
- 2019 Psychology of Technology annual conference, Washington, D.C.
- 2019 Society for Experimental Social Psychology annual conference, Toronto, Canada
- 2020 Society for Personality and Social Psychology annual conference, New Orleans, LA.
- 2022 Society for Personality and Social Psychology annual conference, San Francisco, CA.

SYMPOSIUM CHAIRED

- 2008 Noble savages and savage nobles: Psychological insights into the processes of humanization and dehumanization. Society for Experimental Social Psychology annual conference, Sacramento, CA.
- 2009 Ouch! Pain as social cognition. Society for Experimental Social Psychology annual conference, Portland, ME.
- 2010 The meaning of life: How everyday people answer the ultimate question. Society for Experimental Social Psychology annual conference, Minneapolis, MN.
- 2012 Mind Perception Pre-conference (with Kurt Gray). Society for Personality and Social Psychology annual conference, San Diego, CA.
- 2012 The personal benefits of prosocial behavior (with Juliana Schroeder). Association for Psychological Science annual conference, Chicago, IL.
- 2015 Bringing thought experiments to life: Perspectives on the essence of identity from psychology and philosophy (with Larisa Heiphetz). Society for Personality and Social Psychology annual conference, Long Beach, CA.

INVITED TALKS

- 2008 Northwestern University psychology department. Evanston, IL.
- 2008 New York University psychology department. New York, NY
- 2009 University of Illinois Urbana-Champaign psychology department. Urbana, IL
- 2009 University of California-Berkeley, Haas Business School. Berkeley, CA
- 2009 Harvard University psychology department. Cambridge, MA
- 2009 Princeton University psychology department. Princeton, NJ
- 2009 Dartmouth University psychology department. Hanover, NH
- 2010 University of North Carolina psychology department. Chapel Hill, NC
- 2010 Northeastern University psychology department. Boston, MA
- 2010 McGill University psychology department. Montreal, QC
- 2011 Northwestern University, Kellogg School of Management. Evanston, IL
- 2011 The New School psychology department, New York, NY
- 2011 Brown University psychology department, Providence, RI
- 2011 Duke University, Fuqua School of Business, Durham, NC
- 2011 Northwestern University psychology department. Evanston, IL
- 2011 University of Illinois Chicago psychology department. Chicago, IL
- 2013 Stanford University, Graduate School of Business, Palo Alto, CA
- 2013 William and Mitchell Law School, St. Paul, MN
- 2013 Claremont Graduate University psychology department, Claremont, CA.

2013 Columbia Business School, New York, NY
 2013 Carnegie Mellon University social and decision sciences department, Pittsburgh, PA
 2014 Union College psychology department, Schenectady, NY
 2014 Loyola University psychology department, Chicago, IL
 2015 Harvard University psychology department, Cambridge, MA
 2015 University of North Carolina psychology department. Chapel Hill, NC.
 2015 University of Iowa psychology department. Iowa City, Iowa
 2015 University of Chicago Booth School of Business. Chicago, IL
 2016 Cornell University Behavioral Economics and Decision Research Center. Ithaca, NY
 2016 University of Southern California Marshall School of Business. Los Angeles, CA
 2017 Harvard Business School, Cambridge, MA
 2018 Case Western Reserve, Weatherhead School of Management, Cleveland, OH
 2018 Princeton University psychology department, Princeton, NJ
 2019 New York University psychology department, New York, NY
 2019 York University psychology department, Toronto, ON
 2019 University of Toronto psychology department, Toronto, ON
 2019 Stony Brook University Business School, Stony Brook, NY
 2019 Rush Medical College, Chicago, IL
 2020 Yale University School of Management, New Haven, CT
 2021 Max Planck Institute of Human Development, Berlin, Germany
 2021 Penn State University, State College, PA
 2021 McCombs School of Business, University of Texas at Austin, Austin, TX
 2021 California State University – Northridge, Northridge, CA
 2022 University of California-Berkeley, Haas Business School. Berkeley, CA
 2023 Washington University's Olin Business School, St. Louis, MO

PRESENTATIONS FOR INDUSTRY

2014 KPMG, Chicago, IL
 2015 American Pain Society, Palm Springs, CA
 2015 CPAmerica, Chicago, IL
 2016 Price Waterhouse Cooper, Dallas, TX
 2016 American Academy of Orthopaedic Surgeons, Orlando, FL
 2016 Edelman/Businessolver, Chicago, IL
 2016 Gensler, Chicago, IL
 2016 MarkPlus, Jakarta, Indonesia
 2016/17/18 Edelman/Businessolver, Chicago, IL
 2019 Google, Cambridge, MA
 2019 Wakely, Denver, CO
 2020 Grace Hill, Charleston, SC
 2020 McCormick (remote)
 2020 Lecture.NL (remote)
 2021 International Interior Design Association (remote)
 2021 Mubadala Investment Company (remote)
 2022 GMR Group (remote)
 2022 Google (remote)
 2023 Bain & Company (remote)

SERVICE

Evaluator – Student posters for American Psychological Association conference
 Evaluator – Data Blitz presentations for Society of Personality and Social Psychology conference
 Evaluator – Graduate Student Travel Award for Society of Personality and Social Psychology conference
 Evaluator – Symposia submissions for Academy of Management conference
 Grant reviewer – National Science Foundation
 Senior Program Committee member – APA Technology, Mind, and Society Conference
 Intellectual Advisory Board member – Psychology of Technology Institute

Ad-hoc reviewer – Journal of Personality and Social Psychology, Journal of Experimental Social Psychology, Journal of the Academy of Marketing Science, Human Computer Interaction, Social Psychology and Personality Science, Basic and Applied Social Psychology, Society and Animals, Medical Decision Making, Evolution and Human Behavior, Cognition and Emotion, Review of Philosophy and Psychology, European Journal of Social Psychology, British Journal of Social Psychology, Cognitive, Affective, and Behavioral Neuroscience, Journal of Human-Robot Interaction, Perspectives on Psychological Science, Psychology of Religion and Spirituality, Psychological Science, Psychological Review, Psychological Bulletin, Personality and Social Psychology Bulletin, Social Psychology, Journal of Consumer Research, Journal of Experimental Psychology: General, Journal of Cognitive Neuroscience, Cognition, Anthrozoos, Organizational Behavior and Human Decision Processes, Management Science, Emotion, Journal of Politics, Proceedings of the National Academy of Sciences, Nature: Human Behavior, Journal of Marketing Research, Academy of Management: Discoveries, Frontiers: Robotics & AI, Frontiers: Psychology.

Associate editor - Journal of Experimental Psychology: General (2020-2022)
 Editorial board - Organizational Behavior and Human Decision Processes
 Consulting editor – Journal of Personality and Social Psychology

PAST/PRESENT MEMBERSHIP IN PROFESSIONAL ORGANIZATIONS

American Psychology Association (APA)
 American Psychological Society (APS)
 Midwestern Psychological Association (MPA)
 Society for Personality and Social Psychology (SPSP)
 Society of Judgment and Decision Making (SJDM)
 Academy of Management (AOM)
 Society for Experimental Social Psychology (SESP)

SELECTED MEDIA MENTIONS

NPR, Newsweek, Harper's, Boston Globe, Wall Street Journal, Atlantic, Washington Post, Popular Science, Scientific American, New York Times, Slate.com, Edge.org, Harvard Business Review, The Guardian, TIME, BBC, Forbes, Pacific Standard, Chicago Tribune, WTTW Chicago Public Media, Crain's Chicago, Bloomberg BusinessWeek, The Globe and Mail, Discover, Science, Financial Times, MSNBC, Ted.com, The Economist.